



Are you built to lead?

For 85 years, trucking executives across the country have worked alongside the American Trucking Associations to represent our industry to lawmakers and regulators, as well as to enhance their companies' efficiency and profitability. Do you have what it takes to join the next generation of leaders?

LEAD ATA is a one-year program geared towards the trucking industry's best and brightest. ATA prepares these LEAD ATAers to become our leaders of tomorrow. Participants gain real-world experience and in-depth industry insights exclusive to the LEAD ATA program. By selecting a diverse group of candidates, this program is composed of various careers, regions, and fleet sizes that make up our industry.

This select group will attend four mandatory sessions throughout the year designed to highlight and incorporate the participants into the many facets of ATA in an effort to more effectively utilize the tools ATA makes available and better serve themselves and the companies they represent. As part of their journey, participants will gain a better understanding of the regulatory and legislative process, how it directly affects their business, and what role ATA plays in that process on their behalf. These emerging trucking executives will gain access to a new network of industry peers, enhanced leadership and management skills, and a thorough understanding of the ATA and the industry it represents. Graduates of LEAD ATA will possess all of the tools necessary to lead their companies and our industry into the future!

Important Program Information

- Applicants from motor carrier fleet members and allied members will be selected to participate in the 2020 LEAD ATA class.
- Applicants must be employed by an ATA member in good standing.
- Applicants should complete each section in full (nomination form, application, resume). Only completed applications will be accepted.
- Downloadable electronic applications are available on our website: lead-ata.trucking.org
- All application materials must be completed and submitted by June 3, 2019
- By email to: lead-ata@trucking.org (or) By mail to: American Trucking Associations Attn: LEAD ATA/Industry Affairs, 950 N Glebe Rd Suite 210 Arlington, VA 22203 (or) By fax to: 703-838-1941
- Acceptance notifications will be sent out by the end of August 2019.
- Applicants are responsible for their travel costs and tuition.
- \$895 program tuition must be paid in full prior to November 2019.

For questions email lead-ata@trucking.org

For additional information please visit lead-ata.trucking.org



NOMINATION FORM

| Name |
|--|
| Company Name |
| Title |
| Work Address |
| Work Phone Number |
| Email Address |
| |
| Name of Nominee |
| Nominee's Title |
| Number of years the nominee has worked for your company? |
| |
| |
| By nominating this candidate your company is committing to provide any assistance necessary to ensure their completion of the program, this may include: |
| Payment of Tuition due November 2019 |
| Payment of Travel Costs to attend required meetings |
| Approval of time off to attend meetings during the work week |
| Signature |
| Police. |

Please answer the question on the back of this form



| Why are you nominating this candidate? |
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APPLICATION FORM

| Full Name | Preferred Name (nicknan | ne) | | |
|--|-----------------------------|---------|--|--|
| Age | Gender | | | |
| Contact Information | | | | |
| Home Address | | | | |
| Mobile Phone Number | | | | |
| Email Address | | | | |
| | | | | |
| | | | | |
| Company Name | | | | |
| Work Address | | | | |
| Work Phone Number | | | | |
| Title or Description of Responsibilities | | | | |
| Direct Supervisor (name & title) | | | | |
| CARRIER TYPE For Hire Carrier | Private Carrier | | | |
| Truck LoadLTL | Tank | | | |
| 774CK 2000 | | | | |
| SpecializedHeavy Haul | Refrigerated | Flatbed | | |
| | | | | |
| Truck Count | | | | |
| | Resume | | | |
| Attach a | copy of your current resume | | | |
| | | | | |
| Inte | erests & Activities | | | |
| What are your interests outside of work? What do you do in your free time? | | | | |
| | | | | |
| | | | | |
| Are you involved in any other organizations, charities or groups? | | | | |
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| | | | | |
| Pro | gram Agreement | | | |
| Signature | | Date | | |
| a | | | | |



| What are you hoping to get out of the LEAD ATA Program? | | | | |
|--|--|--|--|--|
| (please keep your answer to 250 words or less) | | | | |
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| What do you feel is the most pressing concern facing the trucking industry and what do | | | | |
| you envision as a possible solution? | | | | |
| (please keep your answer to 500 words or less) | | | | |
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2020 LEAD ATACLASS SCHEDULE

4 Core Meetings (required to graduate) 3 Optional Meetings

SCHEDULE



MEETING I: ATA 101 & Program Overview

ATA Annual Management Conference & Exhibition

San Diego, California October 5-9, 2019

MEETING II: Transportation Policy, the Regulatory Process &

Media Training Arlington, VA January 2020

MEETING III: Business & Personal Development

ATA Mid-Year Management Session

May 2020

MEETING IV: Government Affairs & the Legislative Process

July 2020 (Date will be determined in

December 2019)

GRADUATION: ATA Annual Management Conference & Exhibition

Denver, CO

October 24-28, 2020



OPTIONAL MEETINGS:

TMC: Technology & Maintenance Council

Annual Meeting Atlanta, GA

February 24-27, 2020

NTDC: National Truck Driving Championships

August 2020

NAFC: National Accounting and Finance Meeting

June 2020







950 N. Glebe Road • Suite 210 • Arlington, VA 22203



Learn About LEAD ATA - lead-ata.trucking.org

Questions? lead-ata@trucking.org

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